

ROUTING AND TRANSMITTAL SLIP		Date
		30 Jan 87
TO: (Name, office symbol, room number, building, Agency/Post)		Initials Date
1. C/Procurement Management Staff, OL		F 2/5
2. EXA/DDA		gn 8 FEB 1987
3. DDA/Registry		
4.		
5.		
Action	File	Note and Return
Approval	For Clearance	Per Conversation
As Requested	For Correction	Prepare Reply
Circulate	For Your Information	See Me
Comment	Investigate	Signature
Coordination	Justify	

REMARKS

#1 - FOR ACTION, AS APPROPRIATE. (Send a form letter with copy to ER.)

PLEASE NOTE THAT ACTION HAS BEEN TRANSFERRED FROM D/PAO TO THE DDA.

To 2: FYI, here is a copy of the letter we sent to Mr. Wiese.

DO NOT use this form as a RECORD of approvals, concurrences, disposals, clearances, and similar actions

FROM: (Name, org. symbol, Agency/Post)		Room No.—Bldg.
EXA/DDA		Phone No.

5041-102

☆ U.S. GPO: 1988-491-247/40012

OPTIONAL FORM 41 (Rev. 7-78)
Prescribed by GSA
FPMR (41 CFR) 101-11.206

Central Intelligence Agency

Washington, D.C. 20505

87-0281X

5 FEB 1987

Tel-Sec Marketing Group
Post Office Box 4425
North Hollywood, California 91607

Attention: Mr. William M. Wiese

Dear Mr. Wiese:

Your letter and descriptive literature to the Director has been forwarded to this Office for action. In order to be placed on our Bidders Mailing List, we would appreciate your completing and returning the enclosed Solicitation Mailing List Application and Certificate Pertaining to Foreign Interests (TO BE COMPLETED BY THE PARENT COMPANY) to the address below:

Procurement Management Staff
Office of Logistics
Central Intelligence Agency
Washington, D.C. 20505

Upon receipt of the completed forms, the name of your company will be placed on our Bidders Mailing List. Your descriptive literature and forms will be forwarded to those components within this Agency who would have an interest in your capabilities. The interested component will contact you directly when there is a need or a requirement.

Thank you for offering your services to the Central Intelligence Agency.

Sincerely,

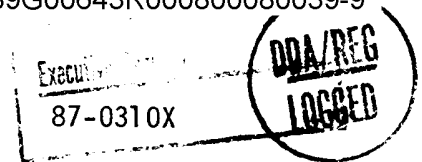
Procurement Management Staff
Office of Logistics

Enclosures

cc: Mid-Atlantic Industries

TEL-SEC MARKETING GROUP

TELEPHONE & SECURITY SYSTEMS



BILL WIESE, SALES DIR.

January 20, 1987

Mr. Robert M. Gates
Acting Deputy Director of Central Intelligence
Central Intelligence Agency
Washington, DC 20505

Dear Mr. Gates:

Tel-Sec Marketing Group is engaged in a special marketing project for the manufacturer of THE SCRAMBLER, battery operated telephone voice scramblers. THE SCRAMBLER represents a cost breakthrough in this type of security equipment.

In the past, such equipment would normally cost several thousands of dollars for each unit. THE SCRAMBLER will normally not cost more than about \$350.00 for each unit.

A simple brochure is enclosed that describes THE SCRAMBLER and its use with all types of telephones, world-wide.

I would imagine there are sections of the C.I.A. throughout the world where THE SCRAMBLER could have great use to provide telephone security when sensitive subjects were being discussed over telephone lines.

Our distributor for Washington DC is:

Mid-Atlantic Industries
3900 48th Street
Bladensburg, MD 20710
301/864-6110
Calvin Jones or Don Fox

Mid-Atlantic Industries will be pleased to demonstrate the use of THE SCRAMBLER to any representative of the C.I.A. on request.

Very truly yours,

A handwritten signature in cursive script, appearing to read 'William M. Wiese'.

William M. Wiese

P.O. Box 4425, North Hollywood, CA 91607, 818/841-6382